



CIVIL EARTHWORKS GENERAL MANAGER

Location(s): Office based in Edmonton, Alberta

Abalona Construction is an aggressive, privately-owned company with over 30 years specializing in Industrial and Commercial civil construction. We offer construction services in a variety of markets including Oil & Gas, Infrastructure, Roadbuilding, and Land Development.

We are project and people driven. We hire people who excel at their work, take on new challenges while exploring new ideas. Abalona delivers challenging assignments while providing a supportive work environment and we are always looking for new talent-individuals who can bring innovative solutions and thinking to every project.

We are seeking a **Civil Earthworks General Manager**. This newly created position is based in our home office in Edmonton. The General Manager will report directly to the Vice President and will be responsible for the organization, direction, supervision and Leadership of construction activities within the commercial and industrial business units. The successful candidate will have an empowering presence while providing value to our industrial and commercial business units. You're willing to tackle all areas within the Operations department from estimating to site visits while striving for success in your team and project.

Position Summary

An integral member of operations team, this position has a strong emphasis on mentoring and leadership. The Civil Construction General Manager is responsible for overseeing complete discipline from receipt of bid package through final bid review, including: site visits, scope determination, input data into computerized estimating system, and building a strong relationship with the client.

Primary Responsibilities:

- Work with Lead Estimator to ensure accurate and timely preparation of a complete estimate;
- Provide leadership and mentorship to operations team
- Monitor project performance, including schedule, cost, equipment, manpower, materials and HSE
- Interface with client, subcontractors, engineers, project team and senior management
- Support change management in accordance with client contracts and Abalona policies.
- Oversee quality management including compiling and monitoring progressive turn over, rework tracking and project closeout.
- Tracking, monitoring and reporting both internally and at client level.
- Compile Financial reports including cost reporting
- Communicate schedules and major upcoming events to senior management and project teams.
- Expand Abalona's market share within the construction industry
- Attend industry events to stay abreast of market conditions, competitions and establish relationships with existing clients and prospects



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Qualifications Include:

1. Bachelor's Degree (B. Comm., Construction Engineering or related field)
2. 10+ years construction management experience in the heavy civil industrial and commercial disciplines.
3. Experience with cost estimating on projects ranging from \$2M- \$30M
4. Strong executive presence with ability to build professional relationships
5. Ability to work within tight deadlines and thrive under pressure
6. Superior computer skills in MS Office, Primavera and Bid2Win
7. Strong attention to detail and possess a solid work ethic
8. Effective leading and managing teams while overseeing project progression.
9. Superior communication (verbal and written), planning and organization skills

What we Offer:

At Abalone we pride ourselves in offering a competitive salary and some of the best benefits available. Our benefits package includes extended health care (medical, dental), long term disability, life insurance and Employee Family Assistance Programs. Safety is vital within any Abalone operation. Employees are expected to be familiar with the company's safety program and follow the safety policy at all times.

To apply please send your resume to:

resumes@abalone.ca

www.abalone.ca

Approved: _____