



LEAD ESTIMATOR

Location(s): Office based in Edmonton, Alberta

Abalona Construction is an aggressive, privately-owned company with over 30 years specializing in Industrial and Commercial civil construction. We offer construction services in a variety of markets including Oil & Gas, Infrastructure, Roadbuilding, and Land Development.

We are project and people driven. We hire people who excel at their work, take on new challenges while exploring new ideas. Abalona delivers challenging assignments while providing a supportive work environment and we are always looking for new talent-individuals who can bring innovative solutions and thinking to every project.

We are seeking a **Lead Estimator**. This newly created position is based in our home office in Edmonton. The Lead Estimator will report directly to the Vice President and will be responsible for proposal development including first opinion estimating and project planning.

Position Summary

An integral member of operations, responsible for principle estimating within commercial and industrial earthworks construction. A highly motivated, seasoned construction professional with 10-15 years of estimating experience within the earthworks construction sector.

Primary Responsibilities:

- Accountable for all stages of the bid process for multiple projects
- Identify potential scope gaps and project risks
- Have detailed knowledge of market labour and equipment rates
- Prepare detailed estimates by calculating quantity take offs for the scope of work, determining productivities and costing
- Prepare turnover packages to superintendents for project execution
- Create and execute project work plans and quality control plans; revising as appropriate to meet changing needs and requirements
- Review proposal specification and determine scope of work and scheduling requirements
- Identify and develop relationships with industry professionals to generate new business opportunities with the highest level possible
- Communicate schedules and major upcoming events to senior management and project teams.
- Expand Abalona's market share within the construction industry
- Attend industry events to stay abreast of market conditions, competitions and establish relationships with existing clients and prospects
- Work with Project Managers on project start up, follow up and closures with General Contractor



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Qualifications Include:

1. Bachelor's Degree (B. Comm., Construction Engineering or related field)
2. 10+ years progressive experience in civil earthworks construction
3. 5-8 years' experience in cost estimating on projects ranging from \$2M- \$30M
4. Strong executive presence with ability to build professional relationships
5. Ability to work within tight deadlines and thrive under pressure
6. Superior computer skills in MS Office, Primavera and Bid2Win
7. Ability to accurately perform a complete takeoff from a set of drawings
8. Strong attention to detail and possess a solid work ethic
9. Experience with leadership and management of people, communication (verbal and written), planning and organization

What we Offer:

At Abalone we pride ourselves in offering a competitive salary and some of the best benefits available. Our benefits package includes extended health care (medical, dental), long term disability, life insurance and Employee Family Assistance Programs.

Safety is vital within any Abalone operation. Employees are expected to be familiar with the company's safety program and follow the safety policy at all times.

To apply please send your resume to:

resumes@abalone.ca

www.abalone.ca

Approved: _____